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990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Check if applicable

Address change

Name change

Initial return

Terminated

Amended return

Application pending

Tax-exempt status

K Form of organization

Part I

2

Sovernance

Do not enter Social Security numbers on this form as it may be made public. Information about Form 990 and its instructions is at www.irs.gov/form990. 6/30/2014 For the 2013 calendar year, or tax year beginning D Employer identification number C Name of organization University of New Hampshire Foundation, Inc. Doing Business As Number and street (or P O box if mail is not delivered to street address) 02-0437506 Elliott Alumni Ctr 9 Edgewood Rd E Telephone number ZIP code City or town State (603) 862-1584 Durham NH 03824 Foreign country name Foreign province/state/county Foreign postal code 82,835,000 G Gross receipts \$ F Name and address of principal officer Yes X No H(a) is this a group return for subordinates? Erık Gross Elliott Alumni Ctr, 9 Edgewood Road, Durham, NH 03824 H(b) Are all subordinates included? If "No," attach a list (see instructions)) **◄** (insert no) 4947(a)(1) or Website: ► www.foundation unh.edu H(c) Group exemption number X Corporation L Year of formation M State of legal domicile 1989 NH Summary Briefly describe the organization's mission or most significant activities: UNHF is an independent entity whose primary purpose is to coordinate the acquisition of private support, with a particular emphasis on building endowment for the benefit of the University of New Hampshire. Check this box I If the organization discontinued its operations or disposed of more than 25% of its net assets.

| 9 | 3 | realiset of voting members of the governing body (rant vi, line ra) | | |
|--------------|----------------|---|-------|--------------|
| بخ د | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 22 |
| tie | 5 | Total number of individuals employed in calendar year 2013 (Part V, line 2a) | 5 | See Sch O |
| Activities | 6 | Total number of volunteers (estimate if necessary) | 6 | 22 |
| Ac | 7a | Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 0 |
| | b | Net unrelated business taxable income from Form 990-T, line 34 | 7b | 7,244 |
| | | Prior Year | | Current Year |
| a | 8 | Contributions and grants (Part VIII, line 1h) | ,000 | 22,722,000 |
| ū | 9 | Program service revenue (Part VIII, line 2g) | 0 | 0 |
| Revenue | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 3,000 | 4,245,000 |
| Œ | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 0 | 0 |
| | 12 | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 1,000 | 26,967,000 |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 0 | 0 |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | 0 | 0 |
| S | 15 | Salaries, other compensation, employee benefits (Part IX, column A) lines 5,110 . 4,365 | 5,000 | 4,237,000 |
| ž. | 16a | Professional fundraising fees (Part IX, column (A) Inne 1176 CCI.VCU. | 0 | 0 |
| xpenses | b | Total fundraising expenses (Part IX, column (D), line 25) ► 4,023,000 | | |
| ω | 17 | Other expenses (Part IX, column (A), lines 11a-116 11f-276 1.4. 2015. Q 18,126 | 3,000 | 18,658,000 |
| | 18 | Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) | 1,000 | 22,895,000 |
| | 19_ | Revenue less expenses. Subtract line 18 from line 12 15,213 | 3,000 | 4,072,000 |
| ces | | (少じしこれ, リー Heginning of Current | Year | End of Year |
| sets alan | 20 | Total assets (Part X, line 16) | 0,000 | 204,123,000 |
| 8 B | 21 | Total liabilities (Part X, line 26) | 2,000 | 5,430,000 |
| ₹ <u>5</u> | 20 21 22 | Net assets or fund balances. Subtract line 21 from line 20 | 3,000 | 198,693,000 |
| <u> </u> | | Signature Disale | | |

Signature Block Under penalties of penury. I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge

|) | ue, correct, and complete Deplaration of preparer (| | vhich preparer has | any knowledger 3/25/65 |
|------------------|---|---|--------------------|-----------------------------|
| Sign Here | Signature of officer ERIK E. GROS | S, TREASURER | | Date |
| | Type or print name and title | <u> </u> | | |
| Paid Preparer | Print/Type preparer's name | Preparer's signature SELF-PREPARED RETURN | Date | Check If PTIN self-employed |

Firm's EIN Firm's name Use Only Firm's address

For Paperwork Reduction Act Notice, see the separate instructions.

May the IRS discuss this return with the preparer shown above? (see instructions) .

Form **990** (2013)

No

| | 90 (2013) | University of New Hampshire Foundation, Inc | 02-0437506 | Page 2 |
|-----|-----------|---|---------------------------------------|---------------|
| Par | t III | Statement of Program Service Accomplishments | · · · · · · · · · · · · · · · · · · · | |
| | | Check if Schedule O contains a response or note to any line in this Part III | <u></u> | [_] |
| 1 | Briefly o | describe the organization's mission | | |
| | The Un | iversity of New Hampshire Foundation is an independent entity whose primary purpose | | |
| | is to co | ordinate the acquisition of private support, with a particular emphasis on building | | |
| | | nent for the benefit of the University of New Hampshire. | | |
| | | | | |
| 2 | | organization undertake any significant program services during the year which were not listed or | | |
| | the pric | r Form 990 or 990-EZ? | | X No |
| | If "Yes, | describe these new services on Schedule O. | - | |
| 3 | | organization cease conducting, or make significant changes in how it conducts, any program | | |
| | service | s? | Yes | X No |
| | If "Yes, | describe these changes on Schedule O | - | - |
| 4 | Describ | e the organization's program service accomplishments for each of its three largest program serv | rices, as measured | l by |
| | expens | es. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and | d allocations to oth | ners, |
| | the tota | l expenses, and revenue, if any, for each program service reported. | | |
| | | | | |
| 4a | (Code: | | ue\$ | |
| | The UN | IH Foundation secured and transferred \$10,644,000 in gifts to the University of New | | |
| | Hamps | hire Additionally, UNHF distributed \$6,426,000 to UNH to support endowed programs. | | |
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| 4b | (Code: |) (Expenses \$ including grants of \$) (Reven | ue \$ |) |
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| 4c | (Code: |) (Expenses \$ including grants of \$) (Reven | ue\$ |) |
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| 4d | | program services. (Describe in Schedule O.) | | |
| | | ses \$ 0 including grants of \$ 0) (Revenue \$ | 0) | |
| 4e | Total p | rogram service expenses • 17,070,000 | | |

| Part | V Checklist of Required Schedules | | | |
|----------|--|------------------|--|------------------|
| | • | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | П |
| | complete Schedule A | 1 | Х | 1 |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | - - - | | t |
| • | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | <u> </u> | | ^ |
| 4 | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 1 | | ١, |
| _ | | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | ļ | ļ | ļ |
| | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, | 1 | | ŀ |
| | Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | } | 1 | 1 |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | İ | | ı |
| | "Yes," complete Schedule D, Part I | 6 | X | ļ |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | x |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> | <u> </u> | | ^ |
| Ŭ | complete Schedule D, Part III | 8 | | x |
| _ | · | - ° - | | ┼^ |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a | 1 | | 1 |
| | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt | | | l |
| | negotiation services? If "Yes," complete Schedule D, Part IV | 9 | L | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted | 1 | | ľ |
| | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | | | |
| | VII, VIII, IX, or X as applicable. | İ | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete | 1 | } | Ĭ |
| _ | Schedule D, Part VI | 11a | Ī | x |
| h | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more | 1 | | 一 |
| b | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 1446 | | |
| _ | | 11b | -^- | ┼─- |
| C | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more | ١ | | 1 |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | <u> </u> | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets | l | l | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 1 | | } |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | ļ | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | \vdash |
| | Schedule D, Parts XI and XII | 12a | x | 1 |
| h | Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes,"</i> | - <u></u> - | ^ | f |
| | and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | 1 |
| 12 | | $\overline{}$ | ^ | ┰ |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | ├ | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | <u> </u> | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | 1 |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | 1 | [| 1 |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | L _X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | ļ | Į | 1 |
| | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | } | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | Г |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | i | Ιx |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services | <u> </u> | | ^`` |
| • • | on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | ļ | ١, |
| 10 | | ''- | | × |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | | | 1. |
| 4.5 | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | | | |
| _ | If "Yes," complete Schedule G, Part III | 19 | <u> </u> | Į.× |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | L | <u> </u> |
| <u>b</u> | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | L | |

Checklist of Required Schedules (continued)

| | , ' | | Yes | No |
|----------|--|-----|-----|----------------|
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | _ | × |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | } | | |
| | employees? If "Yes," complete Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines | | ĺ | |
| | 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | | X |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction | | | |
| | with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a | | | |
| | prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or | | i | |
| | 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | _X_ |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or | | ŀ | |
| | disqualified persons? If so, complete Schedule L, Part II | 26 | | х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, | | | |
| | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete | | | |
| | Schedule L, Part IV | 28b | | _ X_ |
| C | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) | | l | |
| 00 | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | X | _X_ |
| 29 30 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | 29 | | |
| 00 | conservation contributions? If "Yes," complete Schedule M | 30 | × | |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? | | | |
| | If "Yes," complete Schedule N, Part II | 32 | _ | _X_ |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | 1 | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, | 33 | | -^- |
| • | III, or IV, and Part V, line 1 | 34 | х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| þ | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled | | | |
| | entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related | | | |
| 37 | organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 31 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part | | | |
| | VI | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | | | |
| | 19? Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |
| | | | | |

| гаг | Check if Schedule O contains a response or note to any line in this Part V | | | X |
|----------|--|------------------|--------|--|
| | Criccia il Generale O contains a response oi note to any line in tris Fart V | · · · | | = |
| 4 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | Yes | No |
| 1a b | | | i i | ł |
| | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | | ı | ĺ |
| 0- | | 1c | | ├ |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | 1 | į l | i |
| | Statements, filed for the calendar year ending with or within the year covered by this return . 2a See Sch O | ا ۔. ا | V | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | |
| _ | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | X | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | <u>3b</u> | Х | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | 1 | ĺ |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | |
| | account)? | 4a | لــــا | X |
| b | If "Yes," enter the name of the foreign country: | | | ĺ |
| | See instructions for filing requirements for FinCen Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | ı ' | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X |
| C | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | <u> </u> |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | 1 | ĺ |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | | | |
| | gifts were not tax deductible? | 6b | | ١. |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a | Х | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | Х | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | Х |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | Х | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting | | | |
| | organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring | | | l |
| | organization, have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the organization make any taxable distributions under section 4966? | 9a | | ĺ |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | ĺ |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | l |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them.) | | | 1 |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | İ |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | 1 |
| a | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| a | Note. See the instructions for additional information the organization must report on Schedule O. | 134 | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| U | the organization is licensed to issue qualified health plans | | | |
| _ | Enter the amount of reserves on hand | (| | |
| с 14а | | 14a | | X |
| b | | 14a 14b | | ├^ |
| | 1 103, Tido it filed a 1 offit 120 to report these payments! If Tvo, provide all explanation in Schedule O | 140 | | L |

Form 990 (2013) University of New Hampshire Foundation, Inc. 02-0437506 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" Part VI response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI......... Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or If the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. **b** Enter the number of voting members included in line 1a, above, who are independent . . . Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?. 3 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . . . 5 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, Х 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A. who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

| | | | Yes | No |
|-----|---|-----|-----|----|
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | Χ |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, | 1 | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?. | 11a | Χ | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Χ | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Χ | |
| C | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," | } } | | |
| | describe in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Χ | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | Ĺ |
| 15 | Did the process for determining compensation of the following persons include a review and approval by | | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 1 | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | _X_ | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | | | | |
| | with a taxable entity during the year? | 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard | 1. | | |
| | the organization's exempt status with respect to such arrangements? | 16b | | l |

available for public inspection. Indicate how you made these available. Check all that apply. X Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the

List the states with which a copy of this Form 990 is required to be filed

Section C. Disclosure

18

organization: ► Erik Gross, Associate VP of Finance & Administration (603) 862-1584 Elliott Alumni Center, 9 Edgewood Rd, Durham, NH 03824

Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)

► NH

| Form 990 (2013) | University of New Hampshire Foundation, Inc. 02- | 0437506 | Page | | | |
|----------------------------|--|------------|------|--|--|--|
| Part VII | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors | | | | | |
| Section A. | Check if Schedule O contains a response or note to any line in this Part VII | | | | | |
| 1a Complete organization's | this table for all persons required to be listed. Report compensation for the calendar year ending with or stax year. | within the | | | | |

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employees."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees, and former such persons.

| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. | | | | | | | | | | |
|--|--|--|-----------------------|----------|--------------|------------------------------|--------|--|--|--|
| | | | | ((| C) | | | | | |
| (A) Name and Title | (B) Average hours per | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | an | Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
| | week (list any hours for related organizations below dotted line) | Individual trustee or director | institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) Mark Huddleston | 6.00 | | | | | | | | | |
| Director, President of UNH | 34.00 | _X_ | | | | | | | 507,863 | 49,504 |
| (2) Deborah Dutton | 40.00 | | | | | 1 | | | | |
| UNHF President | 0.00 | | | Х | | | | 319,053 | | 37,689 |
| (3) Edward H. Dane | | | | | | 1 1 | | | | |
| Director | 0.00 | | L., | | | | | | | |
| (4) Harry Patten | | | | | ļ | | | | | |
| Director | 0.00 | | _ | | | | | | | |
| (5) David P. Brownell | 1.00 | | | | | Į Į | | | | |
| <u>Director</u> | 0.00 | | | Ĺ | | Ĺi | | | | |
| (6) Robert McGrath | 1.00 | | | | | | | | | |
| Director | 0.00 | | _ | _ | _ | | | | | |
| (7) Josephine Lamprey | 1.00 | | | i | | İ | | | | |
| Director | 0 00 | | | <u> </u> | ļ | | | | | |
| (8) Arnold Garron | 1.00 | | | | | | | | | |
| Director | 0.00 | | Ļ_ | <u>L</u> | igspace | \sqcup | | | | |
| (9) David Greenlaw | 1.00 | | | | | | | | | |
| Director | 0.00 | | <u> </u> | <u> </u> | <u> </u> | ļi | | ļ <u>-</u> - | | |
| (10) John H. Morison III | 1.00 | | | | 1 | i ' | | } | | |
| Director | 0.00 | | | <u> </u> | | ļ | | | | |
| (11) Elizabeth R. Hilpman | 1.00 | | | | | | | | | |
| Director | 0.00 | | | | | | | | | |
| (12) Lawrence Howard | | | l | | l | | | | | |
| Director | 0.00 | | _ | | ┞ | | | | | |
| (13) Ladd McQuade | 1.00 | | İ | | | | | | | |
| Director | 0.00 | | | <u> </u> | <u> </u> | | | | | |
| (14) Sarah C. Libbey | | 1 | 1 | | | | | | | |
| Director | 0.00 | <u> </u> | | | | | | | | |

| Part VII | Section A. Officers, Directors, Tr | ru <u>stees, K</u> ey Er | nplo | yee: | s, a | nd | High | est | Compensated | Employees (co | ntınu | ed) | |
|----------------------------|---|--|---|-------------|--------------|----------|------------------|-------------|---|--|---------------------|--|-----------------------|
| | Name and title | | (do not check more than box, unless person is bo officer and a director/true employee or director or director | | | | | one n an | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | E ar com f | (F) stimate mount of other opensal rom the | of tion |
| | | organizations below dotted line) | I trustee | nal trustee | | loyee | compensated e | | , | | ar | id relati anizatio | ed |
| (15) Brian N | /IcCabe | 1.00 | | | | | | | | | | | |
| Director | | 0.00 | X | | | L | <u></u> . | | | | | | |
| (16) Donald | McLeod | 1.00 0.00 | 1 | | | | | | | | | | |
| (17) Michael | J. Pilot | 1.00 | 1 | ١, | | | | | | | ļ | | |
| Director | | 0 00 | | | _ | _ | | | <u> </u> | | - | | |
| (18) Craig F Vice Chair | Rydin | 6.00 | 1 | | × | | ļ | | | , | | | |
| | ncer Potts | | | | | | | | | | | | |
| Director | | 0.00 | X | | ļ _ | | | | | | | | |
| (20) Matthe | w Witkos | 1.00 | | | | | | | | | | | |
| Director | | 0.00 | X | | | | | | | | | _ | |
| (21) J. Morg | gan Rutman | | 4 | l | l | ì | ļ | | | | | | |
| Director | | 0.00 | | <u>L</u> . | | <u> </u> | | <u> </u> | | | <u> </u> | | |
| (22) Ellis W | oodward | 1.00 | | | | | | | , | | | | |
| Director | | 0.00 | _ | <u> </u> | <u> </u> | <u> </u> | | | <u> </u> | | | | |
| | R. Noonan | | - | | ļ | ŀ | | | 1 | | | | |
| Director | | 0.00 | _ | 1_ | | <u> </u> | ļ | ↓ _ | | | | | |
| | Dougherty | 6.00 | - | | | | ł | | | | | | |
| Chair | | 0.00 | | ├ | X | ├ | | ├- | | | <u> </u> | | |
| | Moore III | 6.00 | - | ĺ | , | | | | | | | | |
| Secretary | A-1 | | | | X | _ | <u> </u> | <u> </u> | 010.050 | 507.000 | | | . 400 |
| | otal | | | | | | | | 319,053 635,771 | | _ | | <u>',193</u> ',281 |
| | add lines 1b and 1c). | | | | | | | | 954,824 | | | | , <u>201</u> |
| | number of individuals (including but not | | | | | | | | | | | | ,4/- |
| | able compensation from the organization | | | | | - | | COI | ved more man ψ | 100,000 01 | | | |
| ТОРОТК | able compensation from the organization | | | | <u> </u> | | | | | | | Yes | Ño |
| | e organization list any former officer, di yee on line 1a? <i>If "Yes," complete Sche</i> | | | • | • | • | | _ | • | | 3 | X | |
| • | • | | | | | | | | | | ۲ | | |
| | y individual listed on line 1a, is the sum panization and related organizations gre | | | | | | | | | | l | | |
| | janization and related organizations gre lual | | ,000 : | . 11 | 163 | s, c | .omp | ele | Scriedule 3 loi | Sucri | 4 | x | |
| 5 Did an | y person listed on line 1a receive or ac | crue compensa | | | | | | | | | | ^ | |
| | vices rendered to the organization? If " | Yes," complete | Sche | dule | e <i>J</i> 1 | for s | such | per | <u>son</u> | | 5 | <u> </u> | X |
| | Independent Contractors | | | | | | | | | 4 | | | |
| | ete this table for your five highest compensation from the organization. Report of | | | | | | | | | | n's ta | x | |
| | (A) Name and business add | dress | _ | | | | | | (B) Description of se | rvices (| (C Compe | ;) nsation | |
| | | | _ | | | | | 1 | | | | | (|
| | | | | | | | | T | | | | | |
| | | | | | | | | | | | | _ | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | number of independent contractors (inclinant \$100,000 of compensation from the | | mited ► | l to t | hos | se li: | sted C | | ve) who receive | d | | | |

Form 990 (2013)

| Par | VIII | | | | | |
|--|----------|--|---|---------------------------------------|----------------------------------|---|
| | | Check if Schedule O contains a response or note to any line | in this Part VIII. | (B) | | . <u> </u> |
| | | | Total revenue | Related or exempt function revenue | Unrelated business revenue | Revenue excluded from tax under sections 512-514 |
| ts | 1a | Federated campaigns 1a 3,981 | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | b | Membership dues | | | | |
| ts, C | ب د | Fundraising events | | | | |
| ila G | u | Related organizations | | | | |
| rions Sir | f | All other contributions, gifts, grants, and | į į | | | |
| ribut | | similar amounts not included above 1f 18,633,019 | | | | |
| ont and (| g | Noncash contributions included in lines 1a-1f. \$ 2,518,978 | | | | ļ |
| | <u>h</u> | Total. Add lines 1a–1f | 22,722,000 | | | |
| age | 0- | Business Code | | | ļ | |
| Program Service Revenue | 2a b | | 0 | | | |
| Ce F | c | | 0 | · · · · · · · · · · · · · · · · · · · | | |
| ervi | ď | | 0 | | | |
| E S | е | | 0 | | | |
| rogr | f | All other program service revenue | 0 | | | |
| | g | Total. Add lines 2a–2f | 0 | | | |
| | 3 | Investment income (including dividends, interest, and other similar amounts) | 3,053,000 | | | |
| | 4 | Income from investment of tax-exempt bond proceeds | 3,033,000 | | | |
| | 5 | Royalties | 0 | | | |
| | | (i) Real (ii) Personal | | | | |
| | 6a | Gross rents | [| | | |
| | b | Less: rental expenses Rental income or (loss) 0 0 | | | | |
| | d | Rental income or (loss) | o | | | 1 |
| | 7a | Gross amount from sales of (i) Securities (ii) Other | | | | |
| | | assets other than inventory . 57,060,000 0 | | | | |
| | b | Less: cost or other basis | | | | |
| | | and sales expenses <u>55,868,000</u> 0 | : | | | į. |
| | | Gain or (loss) | 1 100 000 | | | |
| | d | Net gain or (loss) | 1,192,000 | | | |
| ē | 8a | Gross income from fundraising | | | | |
| e i | | events (not including \$0 | | | | |
| Other Revenue | | of contributions reported on line 1c). | | | | |
| ē | | See Part IV, line 18 | 4 | |) |] |
| ₹ | | Less: direct expenses | · | | | |
| | | Gross income from gaming activities. | - | | | |
| | | See Part IV, line 19 a | | | ļ | [|
| | b | Less: direct expenses b | | | | |
| | | Net income or (loss) from gaming activities ▶ | 0 | | | |
| | 10a | Gross sales of inventory, less | | | | |
| | h | returns and allowances | 4 | | į. | |
| | | Net income or (loss) from sales of inventory | o | | | |
| | <u> </u> | Miscellaneous Revenue Business Code | | | | |
| | 11a | | 0 | | | |
| | b | | 0 | | | ļ |
| | C | An an | 0 | | | |
| | d | All other revenue | 0 | | | |
| | 12 | Total revenue. See instructions | 26,967,000 | 0 | | 0 |
| | | | | <u> </u> | <u> </u> | Form 990 (2013) |

organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720).

| Satement of Functional Expenses Section 501 (Cg) and 501 (Cg) for agrinations must complete all columns. All other organizations must complete column (A) | | 90 (2013) University of New Hampshire Foundation. | , Inc. | | 02-0437 | 7506 Page 10 |
|--|-------|---|-------------------------|-------------------|---------------------|---------------------|
| Check if Schedule O contains a response or note to any line in this Part IX. | Par | t IX Statement of Functional Expenses | | | | |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. Total expenses | Secti | on 501(c)(3) and 501(c)(4) organizations must complete ai | ll columns. All other | organizations mus | t complete column (| 'A) |
| Total esponses | | ` Check if Schedule O contains a response or note | e to any line in this F | Part IX | | 🔲 |
| 1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 | | | | Program service | Management and | Fundraising |
| organizations in the United States. See Part IV, Ime 21 Grants and other assistance to individuals in the United States. See Part IV, Ime 22 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation of current officers, directors, trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(1) and persons described in section 4958(f)(1) and persons described in section 4958(f)(1) and persons described in section 4958(f)(1) and persons described in section 4958(f)(1) and persons described in section 4958(f)(1) and 495 | 1 | Grants and other assistance to governments and | | | | |
| United States. See Part IV, Ime 22 | | | o | | | |
| 3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16. 0 4 Benefits paid to or for members 0 5 Compensation of current officers, directors, trustess, and key employees disqualified persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(f)(1) and persons (as defined under section 4958(f) and persons (as defined under section 4958(f) and persons (as defined under section 4958(f) and persons (as defined under section 4958(f) and persons (as defined under section 4958(f) and persons (as defined unde | 2 | Grants and other assistance to individuals in the | | | | |
| organizations, and individuals outside the United States. See Part IV, lines 15 and 16. 4 Benefits paid to or for members. 5 Compensation of current officiers, directors, trustees, and key employees. 6 Compensation not included above, to disqualified persons (as defined under section 4958((1)) and persons described in section 4958((3)(8)). 7 Other salaries and wages. 8 Pension plan accruals and contributions (include section 40(1)) and (1)(4) and (20(1)) | | United States. See Part IV, line 22 | o | | | |
| United States. See Part IV, lines 15 and 16. 0 | 3 | | | | | |
| Benefits paid to or for members 0 | | organizations, and individuals outside the | | ļ | | |
| Compensation of current officers, directors, trustees, and key employees. 760,000 454,000 306,000 | | United States. See Part IV, lines 15 and 16 | 0 | | | |
| trustees, and key employees. 760,000 454,000 306,000 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(f)(1)) and persons described in section 4958(f)(3)(8). 2,456,000 452,000 2,004,000 7 Other salaries and wages. 0 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions). 232,000 55,000 197,000 9 Other employee benefits. 600,000 91,000 509,000 10 Payroll taxes. 189,000 380,000 151,000 11 Fees for services (non-employees). 848,000 32,000 12 Accounting. 23,000 32,000 13 Lobbying. 0 14 Investment management fees. 52,000 13 Office expenses on Schedule O) 358,000 199,000 14 Advertising and promotion. 0 15 Office expenses 16 Occupancy. 0 16 Occupancy. 0 17 Travel. 199,000 150,000 120,000 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 19 Conferences, conventions, and meetings. 17,000 55,000 12,000 20 Interest to affiliates. 17,000 55,000 12,000 21 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 19 Conferences, conventions, and meetings. 17,000 55,000 12,000 20 Interest 54,000 12,000 55,000 12,000 21 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 19 Conferences, conventions, and meetings. 17,000 55,000 12,000 20 Interest 54,000 17,070,000 17,070,000 21 Payments of tituel or entertainment expenses for any federal, state, or local public officials 0 10 Conferences, conventions, and meetings. 17,000 55,000 12,000 20 Interest 64,000 17,000 17,000 55,000 12,000 21 Interest 64,000 17,000 17,000 15,000 69,000 22 Depreciation, depletion, and amortization 90,000 2,000 15,000 69,000 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 24 Membership duesflees 90,000 2,000 90,000 90,000 90,000 9 | 4 | Benefits paid to or for members | 0 | | | |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons (as defined under section 4958(6)(3)(B) 2,456,000 452,000 2,004,000 2,004,000 2,004,000 2,004,000 2,004,000 2,004,000 2,000 2,004,000 2,000 | 5 | Compensation of current officers, directors, | | | | |
| persons (as defined under section 4958(f)(11) and persons described in section 4958(c)(3)(B) | | trustees, and key employees | <u>760,000</u> | | 454,000 | 306,000 |
| persons described in section 4958(c)(3)(B) . | 6 | | | | | |
| 7 Other salaries and wages . | | persons (as defined under section 4958(f)(1)) and | | | | |
| 8 Pension plan accruals and contributions (include section 401 (k) and 403 (b) employer contributions) 9 Other employee benefits | | persons described in section 4958(c)(3)(B) | 2,456,000 | | 452,000 | 2,004,000 |
| section 401(k) and 403(b) employer contributions) | 7 | Other salaries and wages | 0 | | | |
| 9 Other employee benefits | 8 | Pension plan accruals and contributions (include | | | | |
| 10 | | section 401(k) and 403(b) employer contributions) | 232,000 | | 35,000 | 197,000 |
| Table Tabl | 9 | Other employee benefits | 600,000 | | 91,000 | 509,000 |
| a Management . | 10 | Payroll taxes | 189,000 | | 38,000 | 151,000 |
| b Legal | 11 | Fees for services (non-employees). | | ļ | | |
| c Accounting 23,000 23,000 d Lobbying 0 e Professional fundraising services See Part IV, line 17 0 f Investment management fees 52,000 g Other, (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) 52,000 12 Advertising and promotion 0 0 13 Office expenses 297,000 98,000 199,000 14 Information technology 54,000 12,000 42,000 15 Royalties 0 0 0 42,000 16 Occupancy 0 0 0 244,000 17 Travel 412,000 168,000 244,000 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 0 19 Conferences, conventions, and meetings 17,000 53,000 53,000 12,000 20 Interest 53,000 53,000 53,000 0 0 21 Payments to affiliates 17,070,000 17,070,000 17,070,000 17,070,000 0 0 0 0 0 | а | Management | 0 | | | |
| Company Comp | b | Legal | 32,000 | | 32,000 | <u></u> |
| Professional fundraising services See Part IV, line 17 | С | Accounting | 23,000 | | 23,000 | |
| For Investment management fees 52,000 52,000 | d | | 0 | | | |
| Other. (Iff line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) 358,000 93,000 265,000 | е | Professional fundraising services See Part IV, line 17 | | | | |
| (A) amount, list line 11g expenses on Schedule O) Advertising and promotion | f | | 52,000 | | 52,000 | <u>-</u> |
| 12 Advertising and promotion 0 0 0 13 Office expenses 297,000 98,000 199,000 14 Information technology 54,000 12,000 42,000 15 Royalties 0 0 | g | · • | | | | |
| 13 Office expenses 297,000 98,000 199,000 14 Information technology 54,000 12,000 42,000 15 Royalties 0 0 | | | | | 93,000 | 265,000 |
| Information technology | | | | | | <u>_</u> |
| 15 | 13 | | | | | |
| 16 Occupancy 0 17 Travel 412,000 168,000 244,000 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 0 19 Conferences, conventions, and meetings 17,000 5,000 12,000 20 Interest 53,000 53,000 0 21 Payments to affiliates 17,070,000 17,070,000 17,070,000 22 Depreciation, depletion, and amortization 0 0 0 0 0 23 Insurance 15,000 13,000 2,000 2,000 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 4,000 2,000 2,000 a Membership dues/fees 4,000 2,000 2,000 69,000 c 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 <td></td> <td></td> <td></td> <td></td> <td>12,000</td> <td>42,000</td> | | | | | 12,000 | 42,000 |
| 17 Travel 412,000 168,000 244,000 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 0 19 Conferences, conventions, and meetings 17,000 5,000 12,000 20 Interest 53,000 53,000 0 21 Payments to affiliates 17,070,000 17,070,000 22 Depreciation, depletion, and amortization 0 0 0 0 23 Insurance 15,000 13,000 2,000 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 4,000 2,000 2,000 2,000 a Membership dues/fees 4,000 21,000 69,000 | | | | | | |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 19 Conferences, conventions, and meetings 17,000 5,000 12,000 20 Interest 53,000 53,000 0 21 Payments to affiliates 17,070,000 17,070,000 0 22 Depreciation, depletion, and amortization 0 0 0 0 23 Insurance 15,000 13,000 2,000 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 4,000 2,000 2,000 a Membership dues/fees 4,000 2,000 2,000 b Internal Allocations 90,000 21,000 69,000 c 0 0 0 d 0 181,000 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | | | | | | |
| for any federal, state, or local public officials | | | 412,000 | | 168,000 | 244,000 |
| 19 Conferences, conventions, and meetings 17,000 5,000 12,000 20 Interest 53,000 53,000 0 21 Payments to affiliates 17,070,000 17,070,000 0 22 Depreciation, depletion, and amortization 0 0 0 0 23 Insurance 15,000 13,000 2,000 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 4,000 2,000 2,000 a Membership dues/fees 4,000 2,000 2,000 69,000 c 0 0 0 69,000 c 0 0 0 21,000 69,000 e All other expenses Misc 181,000 160,000 21,000 4,023,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | 18 | · ' | | | | |
| 20 | | | | | | |
| 21 Payments to affiliates 17,070,000 17,070,000 0 </th <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| 22 Depreciation, depletion, and amortization | | | | 17.070.000 | 53,000 | |
| 15,000 13,000 2,000 | | | | | | |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 2,000 2,000 2,000 2,000 2,000 2,000 69,00 | | | | | | |
| above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) a Membership dues/fees | | | 15,000 | | 13,000 | 2,000 |
| line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) a Membership dues/fees 4,000 2,000 2,000 b Internal Allocations 90,000 21,000 69,000 c 0 0 e All other expenses Misc 181,000 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | 24 | · , | | İ | | |
| (A) amount, list line 24e expenses on Schedule O.) 4,000 2,000 2,000 a Membership dues/fees 4,000 21,000 69,000 b Internal Allocations 90,000 21,000 69,000 c 0 0 0 0 e All other expenses Misc 181,000 160,000 21,000 25 Total functional expenses Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | | | | | | |
| a Membership dues/fees 4,000 2,000 2,000 b Internal Allocations 90,000 21,000 69,000 c 0 0 0 d 0 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | | | | | | |
| b Internal Allocations 90,000 21,000 69,000 c 0 | | | 4.000 | | 2 000 | 2.000 |
| c 0 d 0 e All other expenses Misc 181,000 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | _ | Labour 1 Allondon | | | | |
| d 0 e All other expenses Misc 181,000 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | | | | | 21,000 | 09,000 |
| e All other expenses Misc 181,000 160,000 21,000 25 Total functional expenses. Add lines 1 through 24e 22,895,000 17,070,000 1,802,000 4,023,000 | _ | | | | | |
| 25 Total functional expenses. Add lines 1 through 24e . 22,895,000 17,070,000 1,802,000 4,023,000 | | | | | 160 000 | 21 000 |
| | | | | 17 070 000 | | |
| | | Joint costs. Complete this line only if the | 22,000,000 | 17,070,000 | 1,002,000 | 1,020,000 |

Form 990 (2013) University of New Hampshire Foundation, Inc. 02-0437506 Page 11 **Balance Sheet** Part X . Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 3,826,000 1 7,139,000 2 2 3 5,104,000 3 7,099,000 4 ol 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L . . . 6 ol 7 8 9 9 Land, buildings, and equipment: cost or 10a other basis. Complete Part VI of Schedule D | 10a Less: accumulated depreciation 10b ol 10c 69.662,000 11 77,305,000 11 Investments—other securities See Part IV, line 11 83,338,000 12 112,580,000 12 13 13 Οĺ 14 14 ol 0 15 ol 15 0 16 Total assets. Add lines 1 through 15 (must equal line 34) 161,930,000 16 204,123,000 74,000 17 58,000 17 18 18 19 19 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D. . . 21 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 23 Secured mortgages and notes payable to unrelated third parties 0 24 Unsecured notes and loans payable to unrelated third parties ol 24 0 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete 3,028,000 25 5,372,000 Total liabilities. Add lines 17 through 25 3,102,000 5.430.000 26 Organizations that follow SFAS 117 (ASC 958), check here▶ and Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 27 27 28 28 29 29 Organizations that do not follow SFAS 117 (ASC958), check here complete lines 30 through 34. 30 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds. . .

32

33

34

198,693,000

198,693,000

158,828,000

158,828,000

161,930,000

32

33

| orm 9 | 90 (2013) University of New Hampshire Foundation, Inc. | 02-0 | 437506 | Pag | ge 12 |
|-------|---|------------|---------|---------------|--------------|
| Part | XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | . [| X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 26 | 6,967 | 7,000 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 22 | ,895 | ,000 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | ,072 | 2,000 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 158 | 3,828 | 3,000 |
| 5 | Net unrealized gains (losses) on investments | 5 | 20 | ,847 | ,000 |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | 14 | 1 <u>,946</u> | ,000 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 198 | 3,693 | <u>3,000</u> |
| Part | | | | | _ |
| | Check if Schedule O contains a response or note to any line in this Part XII | <u> </u> | | · | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: CashX Accrual Other | | ļ ļ | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in | | 1 | - 1 | |
| | Schedule O. | | - } - } | - 1 | i |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | 1 | 1 | ĺ |
| | reviewed on a separate basis, consolidated basis, or both: | | - | | ĺ |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | } | ĺ |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | l |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis X Both consolidated and separate basis | | | | l |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight | of | | | l |
| _ | the audit, review, or compilation of its financial statements and selection of an independent accountant? . | | 2c | Х | ĺ |
| | If the organization changed either its oversight process or selection process during the tax year, explain in | | | | |
| | Schedule O. | | | | 1 |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in | | ~ | | |
| | the Single Audit Act and OMB Circular A-133? | | 3a | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | <u>.</u> . | . 3b | | |
| | | | Form | 990 | (2013) |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

| Name | or tne | organization | | | | | | | Employer | dentificati | on numb | er | |
|----------|---|---|---|---|-------------|------------------------|------------------|------------------------|------------|--------------------------|-----------|------------|-----------|
| Unive | ersity | | oshire Foundation | | | | | | | | 37506 | | |
| Par | t l- | Reason | for Public Cha | arity Status (All org | anizatior | ns must c | omplete | this part | .) See in | struction | s | | |
| The o | rgar | nization is not | a private founda | ation because it is: (Fo | or lines 1 | through 1 | 1, check | only one b | oox.) | | | | |
| 1 | Ш | A church, cor | nvention of chur | ches, or association o | of churche | es describ | ed in sec | tion 170(| b)(1)(A)(i |). | | | |
| 2 | | A school des | cribed in sectio | on 170(b)(1)(A)(ii). (At | tach Sch | edule E.) | | | | | | | |
| 3 | | A hospital or | a cooperative h | ospital service organi | zation de | scribed in | section | 170(b)(1) | (A)(iii). | | | | |
| 4 | | | search organiza me, city, and sta | ition operated in conju ate: | inction wi | th a hospi | tal descri | bed in se | ction 170 | (b)(1)(A) | (iii). En | ter the | - |
| 5 | X | - | • | the benefit of a collect (Complete Part II.) | ge or univ | ersity owr | ned or ope | erated by | a governi | mental un | nt desci | ribed | |
| 6 | | A federal, sta | ate, or local gove | ernment or governmer | ntal unit d | lescribed i | in section | 170(b)(1 | l)(A)(v). | | | | |
| 7 | | _ | n organization that normally receives a substantial part of its support from a governmental unit or from the general public escribed in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | | | | |
| 8 | | | • • | in section 170(b)(1)(| • | omplete f | Part II.) | | | | | | |
| 9 | | receipts from support from | An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) | | | | | | | | | | |
| 10 | Ш | An organizat | ion organized a | nd operated exclusive | ly to test | for public | safety. Se | ee sectio | n 509(a)(| 4). | | | |
| 11 | | An organizat | ion organized a | nd operated exclusive | ly for the | benefit of | , to perfor | m the fun | ctions of, | or to care | ry out th | ne | |
| | | purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section | | | | | | | | | | | |
| | 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. | | | | | | | | | | | | |
| | | a 🔲 Type | 1 b 🔲 Ty | ypell c 🗌 Type | III-Func | tionally in | tegrated | d 🔲 T | ype III–No | on-functio | nally in | tegrate | ed |
| е | | By checking | this box, I certify | y that the organization | is not co | ntrolled d | rectly or i | indirectly | by one or | more dis | qualifie | d | |
| | _ | | | on managers and othe | | | - | • | • | | • | | on |
| | | 509(a)(1) or | section 509(a)(2 | 2). | | | • | | - | | | | |
| f | | | | a written determination | n from the | RS that | it is a Typ | e I, Type | II, or Typ | e III supp | orting | | |
| g | | | , check this box t 17, 2006, has | the organization acce | pted any | gift or con | Itribution f | rom any | of the | | | | |
| | | following per | | | . , | | | , | | | | | |
| | | | | or indirectly controls, | either alo | ne or toge | ther with | persons of | described | in (II) | | Yes | No |
| | | and (iii | i) below, the gov | erning body of the su | pported o | rganizatio | n? | | | | 11g(i) | | |
| | | (ii) A fami | ly member of a | person described in (i |) above? | | | | | | 11g(ii) | | |
| | | | | y of a person describe | | | | | | | 11g(iii) | | |
| <u>h</u> | | Provide the f | | ation about the suppor | | | | | | | | | |
| (i) | Name | of supported | (ii) EIN | (iii) Type of organization | | | | | (vi) l | | (vii) Am | ount of mo | onetary |
| | orga | anization | | (described on lines 1–9 above or IRC section | | sted in your document? | | nization in of your | organizat | ion in col zed in the | | support | |
| | | | | (see instructions)) | govenning | doddinent | | ort? | | 5 ? | | | |
| | | | | | Yes | No | Yes | No | Yes | No | 1 | | |
| (A) | | | | | | | | | | | | | |
| (B) | | | | | | | _ | | | | | | |
| (C) | | | | | | | | | | - | | | |
| (D) | _ | | | | | | | - | | | | | |
| (E) | | | | | | | | | | | | | |
| | | | | _ | | | | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| | ion A. Public Support | | | | | | |
|--------|---|---------------------|------------------|---------------------|---------------------------------------|-----------------|--------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not | | | | , | | |
| | ınclude any "unusual grants.") | 15,236,000 | 13,339,000 | 18,196,000 | 33,591,000 | 22,722,000 | 103,084,000 |
| 2 | Tax revenues levied for the organization's | | | 1 | | | |
| | benefit and either paid to or expended on | | ļ | | ļ | į | |
| _ | its behalf | | | | | | 0 |
| 3 | The value of services or facilities | | | | | İ | |
| | furnished by a governmental unit to the | İ | | Ï | | Ì | |
| | organization without charge | 45.000.000 | 10.000.000 | 10.100.000 | 00 504 000 | | 0 |
| 4 | Total. Add lines 1 through 3 | 15,236,000 | 13,339,000 | 18,196,000 | 33,591,000 | 22,722,000 | 103,084,000 |
| 5 | The portion of total contributions by each | | | | | ļ | |
| | person (other than a governmental unit or publicly supported organization) | į | | | ļ | | |
| | included on line 1 that exceeds 2% | | | | | | |
| | of the amount shown on line 11, | | | ł | | | |
| | column (f) | 1 | | Ì | | | 7,806,360 |
| 6 | Public support. Subtract line 5 from line 4. | - | | | | | 95,277,640 |
| | ion B. Total Support | <u> </u> | | <u>-</u> l | | 1 | 33,277,040 |
| | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| | Amounts from line 4 | 15,236,000 | 13,339,000 | 18,196,000 | 33,591,000 | 22,722,000 | |
| 7 8 | Gross income from interest, dividends, | 13,230,000 | 13,339,000 | 16, 196,000 | 33,391,000 | 22,122,000 | 103,084,000 |
| 0 | payments received on securities loans, | | | | | | |
| | rents, royalties and income from similar | | | | | ' I | |
| | sources | 6,105,000 | 6,412,000 | _6,636,000 | 6,710,000 | 8,047,000 | 33,910,000 |
| 9 | Net income from unrelated business | 0,100,000 | 0,412,000 | | 0,7 10,000 | 0,047,000 | 33,310,000 |
| • | activities, whether or not the business is | | | | | | |
| | regularly carried on | | | • | | | 0 |
| 10 | Other income. Do not include gain or | | | | | | |
| | loss from the sale of capital assets | | | | | | |
| | (Explain in Part IV.) | | | | | | 0 |
| 11 | Total support. Add lines 7 through 10. | | | | | | 136,994,000 |
| 12 | Gross receipts from related activities, etc. (s | see instructions |) | | | 12 | |
| 13 | First five years. If the Form 990 is for the o | rganızatıon's fir | st, second, thir | rd, fourth, or fift | h tax year as a | a section 501(c |)(3) |
| | organization, check this box and stop here | | | | | | ▶[] |
| Sect | ion C. Computation of Public Support | Percentage | | | | | |
| 14 | Public support percentage for 2013 (line 6, | | | | | 14 | 69.55% |
| 15 | Public support percentage from 2012 Scheo | dule A, Part II, li | ne 14 | | | 15 | 66.74% |
| 16a | 33 1/3% support test-2013. If the organize | ation did not ch | eck the box or | ı lıne 13, and liı | ne 14 is 33 1/3 | % or more, ch | eck this box |
| | and stop here. The organization qualifies as | | | | | | |
| b | 33 1/3% support test—2012. If the organize | | | | | | |
| | box and stop here. The organization qualifie | es as a publicly | supported org | janization | | | ▶ 🔃 |
| 17a | 10%-facts-and-circumstances test—2013 is 10% or more, and if the organization mee | _ | | | | | |
| | Part IV how the organization meets the "factorganization | ts-and-circumst | ances" test. Th | ne organization | qualifies as a | publicly suppo | rted |
| ь | 10%-facts-and-circumstances test—2012 | | | | | | |
| | 15 is 10% or more, and if the organization in | | | | | | |
| | Part IV how the organization meets the "fact | | | | | | -Apiain III |
| | supported organization | | | | | | ▶□ |
| 18 | Private foundation. If the organization did | | | | | | |
| 10 | instructions | | | | · · · · · · · · · · · · · · · · · · · | | |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

| | if the organization rails to quality un | idel the tests | listed below, | please comp | iele i alt II.) | | |
|------|--|---------------------|--------------------|---------------------|-------------------|-------------|-----------|
| | tion A. Public Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | |
| • | received. (Do not include any "unusual grants") | Í | | | | } | 0 |
| 2 | Gross receipts from admissions, merchandise | | | | | | |
| _ | sold or services performed, or facilities furnished | | | | | | |
| | in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | ļ | 0 |
| 3 | Gross receipts from activities that are not an | | | | | | |
| Ū | unrelated trade or business under section 513 | | | | | | 0 |
| 4 | Tax revenues levied for the organization's | | | | | | |
| • | benefit and either paid to or expended on | 1 | | | | | |
| | its behalf | Ĩ | | | | Ì | 0 |
| 5 | The value of services or facilities | | | | | | |
| • | furnished by a governmental unit to the | ì | | 1 | | | |
| | organization without charge | | | | | | 0 |
| 6 | Total. Add lines 1 through 5 | 0 | 0 | 0 | 0 | 0 | 0 |
| 7a | Amounts included on lines 1, 2, and 3 | | | | | | |
| | received from disqualified persons | İ | | | | | 0 |
| b | Amounts included on lines 2 and 3 received | | | | | | <u></u> |
| | from other than disqualified persons that | ļ | | Į į | | , | |
| | exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | Į | | [| | | 0 |
| С | Add lines 7a and 7b | 0 | 0 | 0 | 0 | 0 | 0 |
| 8 | Public support (Subtract line 7c from | | | | , | | |
| | line 6) | | | | |] | 0 |
| Sec | tion B. Total Support | | | | | | |
| Cale | endar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| • | Assessed from the O | 0 | | | | | |
| 9 | Amounts from line 6 | | 0 | 0 | 0 | | 0 |
| 10a | Gross income from interest, dividends, | | i | | | | |
| | payments received on securities loans, | | | | | | 0 |
| | rents, royalties and income from similar sources | | | | | | 0 |
| b | Unrelated business taxable income (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | 0 |
| _ | Add lines 10a and 10b | 0 | 0 | <u> </u> | 0 | 0 | 0 0 |
| 11 | Net income from unrelated business | | | | | <u> </u> | |
| •• | activities not included in line 10b, whether | | | | | | |
| | or not the business is regularly carried on | | | | | | 0 |
| 12 | Other income Do not include gain or | | | | | <u>-</u> | |
| | loss from the sale of capital assets | | | | | | |
| | (Explain in Part IV) | | | | | | 0 |
| 13 | Total support. (Add lines 9, 10c, 11, | | | T | | <u> </u> | |
| - | and 12.) | o | 0 | l o | o | l ol | 0 |
| 14 | First five years. If the Form 990 is for the organiza | tion's first, secon | nd, third, fourth. | or fifth tax year a | is a section 501(| | |
| | organization, check this box and stop here | | | | | | ▶ |
| Sec | tion C. Computation of Public Support | Percentage | · | | | | |
| 15 | Public support percentage for 2013 (line 8, column | | e 13. column (f) | | | 15 | 0.00% |
| 16 | Public support percentage from 2012 Schedule A, | | | | | 16 | 0.00% |
| | tion D. Computation of Investment Inco | | | <u></u> | <u> </u> | | 0.0070 |
| 17 | Investment income percentage for 2013 (line 10c, o | | | umn (f)) | | 17 | 0.00% |
| 18 | Investment income percentage from 2012 Schedule | | • | • • • | | 18 | 0.00% |
| 19a | 33 1/3% support tests—2013. If the organization of | | | | | | <u> </u> |
| .50 | not more than 33 1/3%, check this box and stop he | | | | | | ▶□ |
| b | 33 1/3% support tests—2012. If the organization of | | | | | | |
| - | line 18 is not more than 33 1/3%, check this box ar | | | | | | |
| 20 | Private foundation. If the organization did not che | | | | | = | |
| | and to a market of the contract of the c | | , | | | | |

| Schedule A (Form 990 or 990-EZ) 2013 | | New Hampshire F | oundation, Inc. | | 02-0437506 | Page 4 |
|--------------------------------------|---------------------------------------|---------------------|----------------------|--------------------|-------------------------|---------------|
| Part IV Supplementa | al Information | . Provide the exp | anations required | by Part II, line 1 | 0; Part II, line 17a or | 17b; |
| and Part III, li | ne 12. Also cor | mplete this part fo | or any additional in | nformation. (See | instructions). | |
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SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Inspection

2013
Open to Public

Employer identification number Name of the organization University of New Hampshire Foundation, Inc. 02-0437506 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered "Yes" to Form 990. Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) 0 3 Aggregate grants from (during year) . . 0 7.248.719 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? X Yes 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other X Yes Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of an historically important land area Preservation of land for public use (e.g., recreation or education) Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 2a Total number of conservation easements. b 2b Number of conservation easements on a certified historic structure included in (a) . . . C 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization 3 during the tax year Number of states where property subject to conservation easement is located 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art. Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: Assets included in Form 990, Part X.

| Schedu | ale D (Form 990) 2013 University of New | Hampshire Foundat | tion, Inc. | | · | | 02-0437 | 7506 | | Page 2 |
|--------|--|---|-------------|------------|------------------------|-------------|----------------------|---------------|-----------|----------|
| Part | III Organizations Maintaining | Collections of Ar | t, Histor | ical Trea | asures, or C | Other S | Similar Assets | (contin | ued) | |
| 3 | Using the organization's acquisition, | accession, and othe | er records | check a | ny of the follo | owing th | hat are a signific | ant | | |
| | use of its collection items (check all t | hat apply): | | | | | | | | |
| а | Public exhibition | | d | Loan | or exchange | prograr | ms | | | |
| b | Scholarly research | | е 🗍 | Other | | | | | | |
| С | Preservation for future generat | ions | | | | | | | | |
| 4 | Provide a description of the organizar | | d explain | how they | further the o | rganiza | ation's exempt pu | ırpose ıı | า | |
| | Part XIII | | • | | | | | | | |
| 5 | During the year, did the organization | solicit or receive do | nations of | art, histo | orical treasur | es, or o | ther similar | | | _ |
| | assets to be sold to raise funds rathe | r than to be maintai | ned as pa | rt of the | organizatıon': | s collec | tion? | Ye | es 🔃 | No |
| Part | IV Escrow and Custodial Arra | angements. | | | | | | | | |
| | Complete if the organization | | to Form 9 | 90, Parl | t IV, line 9, d | or repo | rted an amoun | t on Fo | rm | |
| | 990, Part X, line 21. | | | | | | | | | |
| 1a | Is the organization an agent, trustee, | custodian or other | intermedia | ary for co | ntributions oi | r other | assets not | | | |
| | included on Form 990, Part X? | | | - | | | | Ye | es 🔙 | No |
| b | If "Yes," explain the arrangement in F | Part XIII and comple | te the foll | owing tab | ole: | | | | | |
| | | | | | | <u> </u> | | Amount | | |
| C | Beginning balance | | | | | 10 | ; | | | 0 |
| d | Additions during the year | | | | | 1 d | <u> </u> | | | |
| е | Distributions during the year | | | | | <u>1e</u> | | | | |
| f | Ending balance | | | | | <u>1f</u> | <u> </u> | | | 0 |
| 2a | Did the organization include an amou | unt on Form 990, Pa | art X, line | 21? | | | | Y | es X | No |
| b | If "Yes," explain the arrangement in F | Part XIII. Check here | if the exp | olanation | has been pro | ovided | in Part XIII | | | 1 |
| Part | | | | | | | | | | |
| | Complete if the organization | answered "Yes" | to Form 9 | 990. Par | t IV. line 10. | • | | | | |
| | | (a) Current year | (b) Pric | | (c) Two years | | (d) Three years back | (e) F | our years | s back |
| 1a | Beginning of year balance | 148,726,917 | | ,129,842 | | | 108,756,93 | | 99,34 | 16,772 |
| b | Contributions | 19,226,563 | | ,323,036 | | 6,286 | 3,460,29 | | | 31,913 |
| c | Net investment earnings, gains, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | ,, | | | | | | .,, |
| _ | and losses | 26,004,579 | 17 | ,968,841 | -32 | 4,008 | 23,633,36 | О | 13,13 | 31,249 |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | 7,540,920 | 6 | ,605,924 | 6,50 | 2,338 | 6,253,30 | 4 | 5,94 | 1,630 |
| f | Administrative expenses | 1,572,245 | 1 | ,088,878 | | 3,620 | 783,77 | | | 1,365 |
| q | End of year balance | 184,844,894 | 148 | 726,917 | 124,12 | 9,842 | 128,813,52 | 2 | 108,75 | 6,939 |
| 2 | Provide the estimated percentage of | | | | | held as | • | | - | |
| а | Board designated or quasi-endowme | | | | | | | | | |
| b | Permanent endowment | 89% | | | | | | | | |
| С | Temporarily restricted endowment | ▶ % | | | | | | | | |
| | The percentages in lines 2a, 2b, and | 2c should equal 10 | 0%. | | | | | | | |
| 3a | Are there endowment funds not in the | e possession of the | organizat | ion that a | are held and | adminis | stered for the | | | |
| | organization by: | | | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | | | 3a(i) | | X |
| | (ii) related organizations | | | | | | | 3a(ii) | | X |
| b | If "Yes" to 3a(ii), are the related orga | nizations listed as re | equired or | n Schedu | le R? | | | 3b | | <u> </u> |
| 4 | Describe in Part XIII the intended us | | n's endov | vment fur | nds. | | | | | |
| Part | | - | | | | | | | | |
| | Complete if the organization | <u>answered "Yes" </u> | to Form | 990, Par | t IV, line 11 | a. See | Form 990, Pai | t X, line | 10. | |
| | Description of property | (a) Cost or ot | | | ost or other | | Accumulated | (d) B | ook valu | ıe |
| | | (investm | | bas | is (other) | | depreciation | | | |
| 1a | Land | | 0 | | 0 | | | | | 0 |
| b | Buildings | | 0 | | 0 | | 0 | | | 0 |
| C | Leasehold improvements | | 0 | | 0 | | 0 | | | 0 |
| d | Equipment | | 0 | | 0 | | 0 | | | 0 |
| e | Other | | 0 | V ==1:::: | 0 n (B) line 10 | <u> </u> | | - | | 0 |
| ı ota | I. Add lines 1a through 1e. (Column (c | ıj must equal Form | eeu, Part | A, COIUM | п <u>.(</u> р), іте 10 | (C).) . | | | P | 0 |
| | | | | | | | Sci | redule D (| rorm 99 | JU) 2013 |

| Part VII Investments—Other Securities | | |
|---|-------------------------|---|
| . Complete if the organization ans | wered "Yes" to Form 990 | , Part IV, line 11b. See Form 990, Part X, line 12. |
| (a) Description of security or category | (b) Book value | (c) Method of valuation |
| (including name of security) (1) Financial derivatives | | Cost or end-of-year market value |
| (1) Financial derivatives | 0 | |
| (3) Other Private Equities | | |
| (A) Other | 112 580 000 | Fair Mkt Value |
| (B) | 112,000,000 | an Mike Value |
| (C) | | |
| (D) | | |
| (E) | | |
| (F) | | ······································ |
| (G) | | |
| (H) Total (Column (b) must equal Form 990, Part X, col (B) line 12) | 110 500 000 | |
| Part VIII Investments—Program Relate | 112,580,000 | |
| | | , Part IV, line 11c. See Form 990, Part X, line 13. |
| 1 | i | (c) Method of valuation |
| (a) Description of investment | (b) Book value | Cost or end-of-year market value |
| _(1) | | |
| (2) | | |
| (3) | | |
| _(4) | | |
| (5) | | |
| (6) | | |
| | | |
| (9) | | |
| Total (Column (b) must equal Form 990, Part X, col (B) line 13) | 0 | |
| Part IX Other Assets. | | |
| Complete if the organization ans | wered "Yes" to Form 990 | , Part IV, line 11d. See Form 990, Part X, line 15. |
| | Description | (b) Book value |
| (1) | | |
| _(2) | | |
| (3) | | |
| (4) | | · |
| <u>(5)</u> (6) | | |
| (7) | | |
| | | |
| (9) | | |
| Total. (Column (b) must equal Form 990, Part X, co | ol. (B) line 15.) | |
| Part X Other Liabilities. | | |
| Complete if the organization ans line 25. | wered "Yes" to Form 990 |), Part IV, line 11e or 11f. See Form 990, Part X, |
| 1. (a) Description of liability | (b) Book value | |
| (1) Federal income taxes | 0 | |
| (2) Annuities Payable | 2,809,000 | |
| (3) Other | 2,563,000 | |
| (4) | | |
| (5) (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 25) | 5,372,000 | |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII. X

| Part | | Returr | 1 |
|--------|--|----------------|----------------------|
| | . Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | _1_ | 47,814,000 |
| | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | ļ | |
| а | Net unrealized gains on investments | | |
| b | Donated services and use of facilities | - | |
| c C | Recoveries of prior year grants | l | |
| d | Other (Describe in Part XIII.) | | 00 047 000 |
| е 3 | Add lines 2a through 2d | 2e | 20,847,000 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | 3 | 26,967,000 |
| | Investment expenses not included on Form 990, Part VIII, line 7b 4a | ! | |
| a b | Other (Describe in Part XIII.) | } | |
| c | Add lines 4a and 4b | 4c | 0 |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 | 26,967,000 |
| Pari | | | |
| Lar | Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | neu | 1111 |
| 1 | Total expenses and losses per audited financial statements | 1 | 22,895,000 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | ' † | 22,000,000 |
| ~ a | Donated services and use of facilities | | |
| b | Prior year adjustments | | |
| c | Other losses | | |
| d | Other (Describe in Part XIII.) | | |
| e | Add lines 2a through 2d | 2e | 0 |
| 3 | Subtract line 2e from line 1 | 3 | 22,895,000 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a | | |
| b | Other (Describe in Part XIII.) | ļ | |
| С | Add lines 4a and 4b | 4c | 0 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 5 | 22,895,000 |
| Par | t XIII Supplemental Information | | |
| Provi | ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; | Part V, | line 4, Part X, line |
| | art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional info | | |
| Part ' | V Line 4 The intended use of UNHF endowment funds is to provide a dependable source | | |
| 7.211 | V 2.110 . 1110 . | | |
| of inc | come for current Foundations and University of New Hampshire operations and programs. | | |
| | | | |
| Part | X Line 2 At June 30, 2014, \$2,563,000 due to UNH related to gifts transferred was | . . | · |
| | | | |
| inclu | ded in other liabilities. Cash deposits for these fiscal year 2014 gifts were not | | |
| _ | | | |
| recei | ived until the first month of UNHF's new fiscal year (2015). Upon receipt these funds | | |
| | Avanafavani ka LINU I | | |
| weie | transferred to UNH. | | |
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| Schedule D (Form | | University of New Hampshire Foundation, Inc. | 02-0437506 | Page 5 |
|------------------|---------|--|------------|---------|
| Part XIII | Supple | mental Information (continued) | | |
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SCHEDULE J (Form 990)

Department of the Treasury

. Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization **Employer identification number** University of New Hampshire Foundation, Inc. 02-0437506 Questions Deserding Companyation

| Par | Questions Regarding Compensation | | Ves | NI- |
|-------------|--|----------|-----|-----|
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | Yes | No |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| • | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | į | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | _X_ | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? | 2 | X | |
| | ια: | | | - |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Compensation committee Independent compensation consultant X Compensation survey or study Form 990 of other organizations X Approval by the board or compensation committee | | | |
| 4 a b | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization. Receive a severance payment or change-of-control payment? | 4a 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| 5 a b | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: The organization? | 5a 5b | | X |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of. | | | , |
| а | The organization? | 6a | | x |
| b | Any related organization? | 6b | | X |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III. | 7 | | |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe | | | X |
| | in Part III | 8 | | X |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? | 9 | | |
| | | | | |

(ii)

16

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation other deferred benefits reported as deferred in (A) Name and Title (iii) Other (B)(i)-(D)(i) Base (ii) Bonus & incentive compensation pnor Form 990 reportable compensation compensation compensation Mark Huddleston (i) (ii) 1 Director, President of UNH 368,517 94.710 44.636 28.050 21,454 557,367 356,742 **Deborah Dutton** (i) 283,417 20,000 15,636 16,281 21,408 (ii) 2 UNHF President William Deptula (i) 146,881 27,995 17,806 19,658 212,340 (ii) 3 VP/Exec Dir Development (i) Mark Rubinstein 4 Former Interim UNHF President (ii) 172,796 37,223 24,089 21,333 255,441 (i) (ii) 5 (i) (ii) (i) (ii) (i) (ii) (i) (ii) 9 (i) (ii) 10 (i) (ii) 11 (i) 12 (ii) (i) 13 (ii) (i) (ii) 14 (i) (ii) 15 (i)

| Schedule J (Form 990) 2013 University of New Hampshire Foundation, Inc. | 02-0437506 | Page 3 |
|---|------------------------------|-----------|
| Part III Supplemental Information | <u>-</u> | |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for any additional information. | d for Part II. Also complete | this part |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30

Attach to Form 990.

▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number

| Unive | rsity of New Hampshire Foundation | on, Inc. | | 02-0437 | 506 | | | |
|-----------------|---|-------------------------------|--|--|--|--------|--------|------|
| Par | Types of Property | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | Method noncash co | | | |
| 1 | Art—Works of art | X | 6 | 0 | , | | | |
| 2 | Art—Historical treasures | | | | | | | |
| 3 | Art—Fractional Interests | | | | | | | |
| 4 | Books and publications | | | | L | | | |
| 5 | Clothing and household | | | | | | | |
| | goods | | | | | _ | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | X | 7 | 0 | | | | |
| 8 | Intellectual property | | | | <u> </u> | | | |
| 9 | Securities—Publicly traded | X | 72 | 2,518,978 | Mean value | at dat | e of g | ıft |
| 10 | Securities—Closely held stock | | | | <u></u> | | | |
| 11 | Securities—Partnership, LLC, | | | | | | | |
| | or trust interests | | | | <u> </u> | | | |
| 12 | Securities—Miscellaneous | ļ | | | | | | |
| 13 | Qualified conservation | ĺ | | | Ì | | | |
| | contribution—Historic | | | | | | | |
| | structures | ļ | | | | | | |
| 14 | Qualified conservation | | | | | | | |
| | contribution—Other | <u> </u> | | | | | | |
| 15 | Real estate—Residential | | | | ļ | | | |
| 16 | Real estate—Commercial | <u></u> | | | | | | |
| 17 | Real estate—Other | <u> </u> | | | ļ | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | X | 3 | <u> </u> | ' | | | |
| 20 | Drugs and medical supplies . | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | <u></u> | | | | |
| 23 | Scientific specimens | X | 1 | c | | | | |
| 24 | Archeological artifacts | X | | | | | | |
| 25 26 | Other ► (Sports Equipment) | X | 6 | | | | | |
| 26 | Other ► (Computer/Science) | $\frac{\hat{x}}{x}$ | 7 | | | | | |
| 27 28 | Other ► (Animals) Other ► (Gift Certificates) | $\frac{\hat{x}}{x}$ | 6 | | | | | |
| <u>28</u> 29 | Number of Forms 8283 received | | | <u> </u> | ' | | | |
| LJ | which the organization complete | | | | 29 | | | 3 |
| | mion in organization complete | | , | ougom | | | Yes | No |
| 30a | During the year, did the organiza | ation receiv | e by contribution any prope | rty reported in Part I. lines | 1 - 28. | | | -110 |
| | that it must hold for at least three | | | | , | | | |
| | required to be used for exempt p | • | | • | | 30a | | Х |
| b | If "Yes," describe the arrangeme | • | <u> </u> | | | | | |
| 31 | Does the organization have a git | | | eview of any non-standard | | | | |
| | contributions? | | | | | 31 | х | |
| 32a | Does the organization hire or us | | | | | | | |
| | noncash contributions? | | | | | 32a | | Х |
| b | If "Yes," describe in Part II. | | | | | | | |
| 33 | If the organization did not report | an amount | in column (c) for a type of | property for which column (| (a) is | | | l |
| | checked, describe in Part II. | | | | | | | |

| Schedule M (Form 990) (2013) University of New Hampshire Foundation, Inc | 02-0437506 | Page 2 |
|--|------------|---------|
| Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and the organization is reporting in Part I, column (b), the number of contributions, the number of a combination of both. Also complete this part for any additional information. | | |
| Part I Line 1,7,19,23,25,26,27, & 28 The Organization does not recognize revenue on these | | ••••• |
| types of donations because the assets are not sold but rather utilized in programs at the | | |
| University of New Hampshire. The transactions do not involve any cash received and UNHF | | • |
| does not retain control of the assets. | | |
| Part I Line 9 col (b) the number reflects the number of contributions of publically traded | | |
| stock and not the total number of shares | | |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| University of New Hampshire Foundation, Inc | 02-0437506 |
|--|------------|
| Form 990, Part V, Section -, Line 1a: The University of New Hampshire Foundation (UNHF) | |
| disbursements are paid by the University System of New Hampshire (USNH). USNH is respons | uble |
| for the preparation of 1099s and 1096s for the University System as a whole, which includes | |
| disbursements on behalf of the Foundation. | |
| Form 990, Part V, Section -, Line 2a: UNHF has 36 employees that are paid directly by USNH a | and |
| reported on the USNH-filed W-3. For the purpose of Part IV line 2a and Part VII Section A, the | |
| individuals that work directly for UNHF paid by USNH are included in Column D as reportable | |
| compensation from the Organization. | |
| Form 990, Part VI, Section A, Line 1a: Tina Sawtelle, VP of Finance and Treasurer, is an | |
| Officer, but only has voting rights on investment agenda items. Because she may not vote on | |
| all matters that come before the Board, she is not included in Line 1a. | |
| Form 990, Part VI, Section A, Line 7b: The Budget of the Foundation requires approval from the | e |
| USNH Board of Trustees. | |
| Form 990, Part VI, Section A, Line 8b: Some board-authorized transactions for the Investment | |
| Committee were not contemporaneously documented during the year-ended 6/30/14. Remedia | l action |
| has been taken to contemporaneously document future authorized transactions as recommend | led by |
| the Foundation's outside auditing firm. | |
| Form 990, Part VI, Section B, Line 11b: The Audit Committee performed a detailed review of the | e |
| completed Form 990 prior to filing and the Form 990 was provided to the full Board for review | |
| prior to filing. | |
| Form 990, Part VI, Section B, Line 12c: Conflicts of Interest- At the annual meeting of the | |
| Foundation's Board of Directors, each Board member reviews the conflict of interest policy and | L |
| signs a letter to the Board Chair indicating compliance with the policy and disclosing any | |
| potential conflict of interest. Potential and actual conflicts of interest are addressed and | |
| resolved according to policy. | |
| | |

| Schedule O (Form 990 or 990-EZ) (2013) | Page Page | 2 |
|--|--|----------------|
| Name of the organization University of New Hampshire Foundation, Inc. | Employer identification number 02-0437506 | |
| of comparative data provided by independent consultants. Each position's salary range is | | |
| assigned by the USNH Classification Committee and the final salary is approved by the | | |
| Executive Committee of the Board. | | |
| Form 990, Part VI, Section C, Line 19. The Foundation's financial statements are available to | | |
| the public on the Foundation's website. The Foundation's governing documents and Conflict of | | |
| | | |
| Interest policy are available to the public upon request. | | |
| Form 990, Part VI, Section A, Line 7a&b: a) The USNH Board of Trustees can elect up to 3 | | |
| voting members to the UNHF Board of Directors. | | - - |
| Form 990, Part XI, Section -, Line 9: The USNH Board of Trustees and the UNH School of Law | , | |
| ("Law") Board of Directors each approved a full integration agreement between the two entities | | |
| with an effective date of January 1, 2014. At that time, the activities and balances of the | | |
| UNH School of Law were merged within the USNH financial statements. As a result of the | | |
| integration, the Foundation took control of all Law endowment funds. An amount of \$14,946,00 | 0 | |
| was transferred to the Foundation. | | |
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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37

► Attach to Form 990. ► See separate instructions

Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Internal Revenue Service
Name of the organization

Part I

Department of the Treasury

Employer identification number

02-0437506

University of New Hampshire Foundation, Inc.

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| Name, address, and EIN (if applicable) of disregarded entity | | Prima | y activity | | oreign country) | 1 | i otal income | | -or-year as | sets | | entity | lling |
|--|-------------|----------|---|-------|----------------------|--------|---|--------|-------------|----------------------------|-------|---------------------------------------|------------------|
| <u>(1)</u> | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | • |
| .(3) | | | | | | | · · · · · · · · · · · · · · · · · · · | | | | | | • |
| .(4) | | | | | | | | | | | | · · | |
| <u>(5)</u> | | | | | | | | | | | | | |
| <u>(6)</u> | | <u>.</u> | | | | | | | | | | | |
| Part II Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations du | | | e organizatı | on an | swered "Yes | s" on | Form 990, f | Part I | V, line 3 | 34 bec | ause | ıt had | |
| (a) Name, address, and EIN of related organization | (i | | (c) Legal domicile or foreign cou | | (d) Exempt Code s | ection | (e) Public chanty (if section 501 | | 1 | (f) controlli entity | ing S | (g) Section 51 contro entity | 2(b)(13) lled |
| | | | | | | | | | <u> </u> | | | Yes | No |
| (1) University of New Hampshire 02-6000937 Main Street Durham, NH 03824 | Educational | | NH | | 501 (c) (3) | | 170(b)(1)(A) | (vi) | N/A | | | | X |
| (2) | | | | | | | | | | | | | |
| (3) | | | | | | | | ·· | | | | | |
| (4) | | | | | | | | | | | | | |

Part IV

| because it had on | <u>e or more related orga</u> | nizations t | realed as a pa | nnersnip duning | ine iax year. | | r | | | γ | | r · |
|--|--------------------------------|---|-------------------------------|---|---------------------------------|--|---------|----------------------------|---|-------------|----------------------------------|----------------------------------|
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under | (f) Share of total income | (g) Share of end-of- year assets | Disprop | h) ortionate itions? | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene man | ij) eral or aging tner? | , (k) Percentage ownership |
| | | | | sections 512-514) | | | Yes | No | | Yes | No | <u></u> |
| (1) | | | | | | | | | | | | _ |
| (2) | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | |
| (5) | | | | - | | | | | | | | • |
| (<u>6</u>) | | | | | | | ! | | | | | <u> </u> |
| (7) | | | | | | | | | - | | | <u> </u> |

IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year. (a)
Name, address, and EIN of related organization (c) Legal domicile (i) Section 512(b)(13) (b) (g) Share of (h) Primary activity Direct controlling Type of entity Share of total Percentage (state or foreign country) entity (C corp, S corp, or trust) ıncome end-of-year assets ownership controlled entity? Yes No

| Part | Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or | or 36. | | |
|------------|---|----------------------|-----------------|----------|
| Note | . Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | Yes | No |
| 1 | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | |
| а | Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity | | | Х |
| b | Gift, grant, or capital contribution to related organization(s) | | X | |
| C | Gift, grant, or capital contribution from related organization(s) | 1c | X | |
| d | Loans or loan guarantees to or for related organization(s) | 1d | | X |
| е | Loans or loan guarantees by related organization(s) | | | Х |
| | | | | |
| f | Dividends from related organization(s) | <u>1f</u> | | X |
| g | Sale of assets to related organization(s) | <u>1g</u> | | X |
| h | Purchase of assets from related organization(s) | <u>1h</u> | | X |
| i | Exchange of assets with related organization(s) | <u>li</u> | | X |
| j | Lease of facilities, equipment, or other assets to related organization(s) | · · 1 | | Х |
| | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | <u>1k</u> | | X |
| ı | Performance of services or membership or fundraising solicitations for related organization(s) | <u> 11</u> | | |
| m | Performance of services or membership or fundraising solicitations by related organization(s) | . <u>1m</u> | X | |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | <u>1n</u> | | X |
| 0 | Sharing of paid employees with related organization(s) | 10 | | X |
| | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | X |
| q | Reimbursement paid by related organization(s) for expenses | <u>1q</u> | <u> </u> | Х |
| | | | | |
| r | Other transfer of cash or property to related organization(s) | | _ | _ X |
| s_ | Other transfer of cash or property from related organization(s) | | | <u> </u> |
| | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships an | <u>d transaction</u> | thresho | olds. |
| | (a) (b) (c) Name of related organization Transaction Amount involved | Mathad | (d) of detem | |
| | type (a-s) | 1 | unt involv | • |
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| (1) | | | | |
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| (5) | | | | |
| (0) | | | | |
| (6) | | [| | |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (state or fo | | Legal domicile state or foreign country) Predominant income (related, unrelated, excluded from tax under | | | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | (k) Percentage ownership |
|---|--------------|-------------|--|--------|----|---------------------------------|--|--|----|---|---|----|--------------------------------|
| | | | sections 512-514) | Yes | No | | | Yes | No | | Yes | No | |
| _(1) | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | |
| _(3) | | | | | | | | | | | | _, | |
| (4) | | | | | | | | | | | | | |
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| (12) | | | | | | | | | | | | | |
| (13) | - | | | | | | | | | | | | |
| (14) | | | | | | | | | | | | | - |
| (15) | | | | \neg | | | | | | | | | |
| (16) | | | | | | | - | | | | | | |

| Schedule R (Forr | n 990) 2013 | University of New Hampshire Foundation, Inc | 02-0437506 | Page 5 |
|------------------|-------------|---|------------|--------|
| Part VII | Suppleme | ental Information | | |
| | Provide ad | dditional information for responses to questions on Schedule R (see instruction | ns). | |
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Continuation Sheet for Form 990

Page 1 of

Name of the Organization

Employer identification number

| University of New Hampsh | nire Foundation, Inc. | | | | | | 02 | -04 | 37506 | | | | |
|--|--|--|------------------------------------|-----------------------|----------|--------------|------------------------------|--------|--|--|--|--|--|
| Part VII Section A | icers, Directors, Trustees, Key Employees, and Highest | | | | | | | | | | | | |
| | Compensated Empl | oyees | r· | | | | | | | | | | |
| | (A) Name and title | | (C) Position (check all that apply | | | | | | (D) Reportable | (E) Reportable | (F) Estimated | | |
| | | hours per week (list any hours for related organizations below dotted line) | or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations | | |
| (26) Tina M. Sawtelle | 0.7 | 40.00 | 1 | | | | | | 105.050 | | 04 000 | | |
| Vice President of Finance | | 0.00 | | + | X | - | <u> </u> | - | 125,052 | | 21,223 | | |
| | | 1.00 | 1 | } | \ | | } | | | \ | | | |
| Director | | 0.00 | | ┼ | ┢ | | <u> </u> | ├─ | | | | | |
| (28) William Deptula VP/Exec Dir Development | t | 40.00 0.00 | | | | х | | | 174,876 | | 37,464 | | |
| (29) Morgan Dudley | | 40.00 | | | | | | | | | | | |
| | | 0.00 | L | | | | Х | L_ | 106,562 | | 33,559 | | |
| (30) Theresa Soracco | | 40.00 | | | ļ | | | | i | | | | |
| Major Gifts Officer | | 0.00 | <u> </u> | | <u> </u> | L | X | | 114,151 | | 19,866 | | |
| (31) Mary Horigan | | 40 00 | 4 | | | | | | | | | | |
| Senior Executive Director | of Advancement Relation | | | <u> </u> | L | ļ | X | | 115,130 | | 19,747 | | |
| (32) Mark Rubinstein | | | -1 | Ì | 1 | 1 | | | | 1 | | | |
| Former Interim UNHF Pre | esident | 40.00 | - | ╄ | 辶 | <u> </u> | ├─ | X | | 210,019 | 45,422 | | |
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| (45) | | | - | 1 | Γ | | | | | | | | |